



STATE OF INDIANA

Mitchell E. Daniels Jr., Governor

DEPARTMENT OF ADMINISTRATION
Minority and Women's Enterprises Division

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204
(317) 232 - 3061

Governor's Commission on Minority and Women's Business Enterprises Monday, September 14, 2009 MEETING MINUTES

The Governor's Commission on Minority and Women's Business Enterprises met on September 14, 2009, at 1:00 pm in the Indiana Government Center South, Conference Room A, and Indianapolis, IN.

Handouts

The Minority and Women's Business Enterprises (MWBE) staff distributed several handouts to the commissioners prior to the start of the meeting.

Call to Order

Chairman Smith called the meeting to order at 1:00 p.m. and a quorum was not established.

Roll Call

Commission Members Present:

Adele Corya, Hygrade Excavating

Marcia Duncan

Mark Everson, Commissioner, Indiana Department of Administration

Angela Faulkner, Faulkner Strategies

Martha Kenley for Mike Reed, INDOT

Jamal Smith, Chairman

Rae Pearson, Alpha Rae Personnel

Sarah Taylor, City of Indianapolis

Alice Watson, Deputy Commissioner

Commission Members Absent:

Senator Ronnie Alting

Senator Jean Breaux

Rep. Mara Candelaria-Reardon

Rep. Cleo Duncan

William Harmon, Harmon Construction

Mike Madrid, Highway Safety

Lisa Spalding for Mitch Roob, Indiana Economic Development Corporation

Sylvia Trotter, Trotter Construction

Gilbert Velez, G & M Training & Services, LLC

Welcome

Chairman Smith welcomed the Commission members and attendees.

Adoption of Minutes

Chairman Smith proceeded to adopt the June 8, 2009, minutes. Minutes were not adopted due to no quorum being established.

New Business

The following reports were presented by the staff of the Minority and Women's Business Enterprises Division.

A. Deputy Commissioner's Report

Alice Watson, Deputy Commissioner

Commissioner Watson stated the MWBED will be working with the Evansville MWBE Utilization Board to increase capacity by providing certification and business development workshops to support 2 upcoming major construction projects. The first project is a new Evansville High School/Middle School which has an approximate value of \$70 Million and the new stadium project valued at approximately \$90 Million.

Commissioner Watson also discussed the Disparity Study. She mentioned INDOT has been recently added to the study and thanked Martha Kenley for her diligence in the matter.

Commissioner Watson also thanked the procurement department for their efforts in conjunction with our business development group. Because of their efforts, over a 2-year period MRO (Maintenance, Repair and Operation) MBE/WBE participation has increased from \$300K to \$3.2M.

Billie Dragoo was also congratulated for being selected by Fortune to participate in the most powerful women in small business initiatives. Commissioner Watson also mentioned an upcoming conference hosted by the Women's Economic Development Outreach to be held in mid October.

B. Certification Report

Terrie Daniel on behalf of Luther Taylor, Director of Certification & Operations

Ms. Daniel gave an overview of the Certification program and discussed stats related to the program performance. Ms. Daniel specifically reviewed 2008, 2009 and 2010 YTD intake statistics including certification applications, how many were certified and how many were denied. One issue that was specially discussed was new certification applications versus re-certification and why there were significantly more new applications. One noted reason was feedback we have received from the MWBE community regarding the length of time and effort that has to be put into the re-certification process.

C. Business Development Report

Natalee Summers, Deputy Director of Business Development and Compliance

Ms. Summers gave an overview of the Business Development group and talked about compliance issues. Ms. Summers also gave an overview of utilization numbers for FY 2008 vs. FY 2009 and YTD 2010.

D. Outreach Report

Terrie Daniel, Outreach Manager

Ms. Daniel gave an overview of outreach activities the agency was involved in and discussed upcoming events and trainings including the Summer Resource Fair held on July 14, 2009, in conjunction with the Indiana Black Expo Black Business Conference. She outlined the results from conference evaluations and discussed efforts to increase visibility of the MWBED across the State of Indiana through webinars and other marketing promos including a promotional video for the MWBE Division which was shown to commission meeting attendees.

E. MBEC Report

Reppard Horne, MBEC Executive Director

Mr. Horne reported on the MBEC program performance and gave cumulative stats directly related to the Federal MBEC program performance metrics. He also talked about events that MBEC has participated in as well as upcoming events across the State of Indiana.

Mr. Horne gave an overview of CK United Sheet Metal, Inc. a current MBEC client based in the Evansville area, who has been very successful and just recently secured \$3M in bonding.

Public Comments

There were no public comments.

Adjournment

Chairman Smith entertained a motion that the meeting be adjourned. The motion carried and the meeting was adjourned at 2:15 p.m.

Submitted by:

Commission Secretary, Terrie Daniel