



STATE OF INDIANA
DEPARTMENT OF ADMINISTRATION
VETERAN-OWNED SMALL BUSINESS
PREFERENCE ANNUAL REPORT
FISCAL YEAR 2017-2018



Issued pursuant to IC 5-22-14-11

Indiana Veteran-Owned Small Business Certification Program Overview

On July 1, 2013 Senate Enrolled Act 564, which was effective July 1, 2013¹ allowing Veteran-owned small businesses to cross-certify in the State of Indiana using their federal certification. This codified Executive Order 13-04. Then, beginning July 1, 2016, the State of Indiana established a system to certify veteran-owned small businesses independently of the federal process, in addition to the cross-certification option available, expanded the definition of “Veteran” to honor those still serving and those in the National Guard and removed other barriers to certification.²

During the 2018 Fiscal Year (July 1, 2017-June 30, 2018), a total of sixty-one (61) firms were certified by the State of Indiana as veteran-owned small businesses bringing the current total of certified entities to one hundred eighty-nine (189) Of those, forty-eight (48) firms were certified with Indiana Certification only status.

Total Awards: Prime Awards and Subcontracting Awards

In total, the State of Indiana spent over **\$36.55 million dollars** with State-certified Indiana Veteran-Owned Small Businesses.

Prime Awards

During Fiscal Year 2018 (July 1, 2017-June 30, 2018), the Indiana Department of Administration awarded **\$12.15 million** in contracts to Indiana Veteran-Owned Small Businesses as prime contractors.

Subcontracting Awards

During Fiscal Year 2018 (July 1, 2017-June 30, 2018), the Indiana Department of Administration conducted solicitations cumulatively valued above \$520 million, which resulted in more than **\$24.4 million, or 4.69 % of contract dollars**, committed to Indiana Veteran-Owned Small Businesses as subcontractors.

Efforts are underway to increase the state contract prospects for Indiana Veteran-Owned Small Businesses.

- Created an Executive Director position to be solely focused on increasing opportunities for IVOSBs.
- Vendor & Supplier Resource Center designed (<https://www.in.gov/idoa/3106.htm>) to assist vendors in participating in the state procurement process. It also contains information on the IVOSB program.

¹ IC 5-22-14-11(a)(1)

² IC 5-22-14-3.5(a)(b); IC 5-22-14-2.5; length of Indiana residency requirement removed.