

DBE Supportive Services Program



**Working with the
Indiana Department of Transportation**



CEI Educating
Construction
Professionals



Training Overview

- Estimating
- Bidding
- Scheduling
- Project Planning
- Cash Flow Management
- Overview of Financial Statements
- Basic Accounting Concepts
- Income Statements and Balance Sheets
- Accrual vs. Cash Accounting
- Components of a Job Cost System
- Business Plans
- Creating a Marketing Plan
- Your Financial Plan
- Marketing Your Business
- Writing a Marketing Plan
- Creating Your Capability Statement
- Building an Online Presence & Website
- Doing Business with INDOT
- Construction & Maintenance Contracting
- Professional Services Contracting

Services to Help DBEs Grow Their Business

CEI works with the Indiana Department of Transportation (INDOT) as the statewide provider of the INDOT Disadvantaged Business Enterprise Federal Supportive Services Program. This program is designed to promote increased participation of DBE firms on federally funded highway construction and related projects. The primary purpose of the DBE Supportive Services Program is to provide training, assistance and services to firms that are certified in the DBE program in the State of Indiana.

To register for any of these services, please call CEI at **833-334-6368** or visit us at **www.indbesupport.com**.

CEI provides the following services at no charge to firms that are certified in the DBE program in Indiana:

Business Development Program (BDP)

DBEs with highway construction related NAICS codes may apply to participate in the Business Development Program. This program provides more detailed, technical training tailored to each firm's needs. Additionally, DBEs participating in the BDP will receive assistance developing business plans and marketing their services to prime contractors and consultants.

Training and Technical Assistance

Classroom and online training courses are available to Indiana DBEs all without application. Participation in these training courses enhances technical and business management skills.

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THIS PROGRAM IS FOR YOU!

The Indiana Department of Transportation (INDOT) provides supportive services to firms that are certified in the DBE program in Indiana. The following services are provided to DBEs:

- ◆ Business Development Program
- ◆ Live Classroom Training
- ◆ Online Training
- ◆ Technical Assistance
- ◆ Capability Statement Assistance
- ◆ Website Design