

Doing Business with INDOT

While it can only help to be certified when trying to do business with INDOT, it is not necessary. Visit the “Doing Business with INDOT” tab on the INDOT website at <http://www.in.gov/indot/> to review business opportunities. This is the gateway tab, and under it you will find:

- All QPAs, RFIs, RFQs, and RFPs.
- The “Contract Letting Information” tab, which gets you into all the lettings for road construction projects, lets you sign up for email alerts, and enables you to sign up for the Bidder and Planholder list.
- The “Local Public Agency Programs” tab, which shows local projects that are partially funded by INDOT, including some that may have DBE or M/ WBE goals.
- The “Procurement” tab, which will take you to products INDOT is looking to buy and the people in charge of buying them. There is no DBE preference here, and only M/WBE preferences in certain circumstances. Procurement preference is given to small business, Indiana business, U.S. manufactured goods, and recycled materials.



Certification and the Indiana Department of Transportation

At INDOT, you may utilize both DBE and M/WBE certifications. While usually it will be DBE, on state-only funded contracts, INDOT defaults to state M/WBE rules.

Certification is available to qualifying consulting and subcontracting firms that provide professional services, including engineering, construction, and transportation services, or supplying construction materials and items.

Due to the way INDOT structures its contracts, project prime contractors must have DBEs they intend to use listed in their bid proposal. INDOT will even advertise that your company is a DBE on our Bidder and Planholders list for specific lettings. If you are curious about how this works, ask an INDOT representative!

For questions, please contact:

DBECertification@INDOT.in.gov

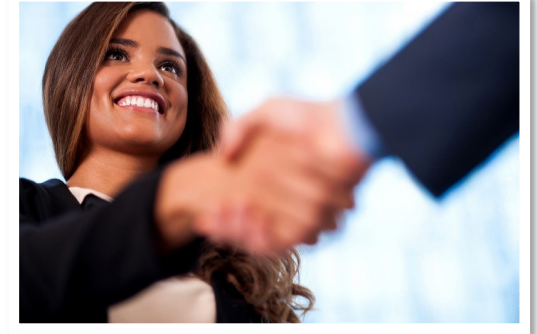


**Indiana Department of Transportation
Economic Opportunity Division**

100 N. Senate Avenue, Rm N750
Indianapolis, IN 46204



Certification Comparisons



Which Certification is Best for Your Business?

While not a guarantee of work, proper **certification** can be a powerful tool to help grow your business. It is important for you to know what certifications are available and what they can do for you.

What You Need To Know



Free Common Certifications in the State of Indiana

While not a certifying entity, the Indiana Procurement Technical Assistance Center (PTAC) can help you navigate the maze of certifications, assist with personalized business development, and help you locate and bid on federal contracts, free of charge. Become a client by signing up on the center website at <http://www.in.gov/indiana-ptac/>.



	8 (a) Business Development Program	HUBZone Program	Indiana Department of Transportation (INDOT)	Indiana Department of Administration (IDOA)	City of Indianapolis
Certification Type	8(a) Business/Small Disadvantaged Business	Historically Underutilized Business	Disadvantaged Business Enterprise (DBE)	Minority, Women and Veteran Business	Minority, Women and Veteran Business
Main Benefit	Procurement and Financial Assistance	10% price evaluation preference in contract competitions	Prime contractors are encouraged to utilize certified subcontractors on federally funded contracts (includes all USDOT spending through FHWA, FAA & FTA).	Prime contractors are encouraged to utilize certified subcontractors on Indiana State contracts.	Prime contractors are encouraged to utilize certified subcontractors on Indianapolis City contracts.
Other Benefits	Mentoring, Counseling, Training Surety Bonding	Federal government has goal of awarding 3% of all federal contracts to HUBzone certified.	Training Workshops, Contract Opportunities	Networking Workshops and Procurement Opportunities	Networking Workshops
Business Size	Small Business by SBA standards	Small Business by SBA standards	Small Business by SBA standards	No Requirement	No Requirement
Citizenship	U.S. Citizens	U.S. Citizen	U.S. Citizen/Permanent Resident	U.S. Citizen	U.S. Citizen/Permanent Resident
Ownership	At least 51% owned and controlled by socially and economically disadvantaged individuals.	Principal office must be located in a HUBzone with 35% of employees from that area.	At least 51% owned and controlled by socially and economically disadvantaged individuals.	At least 51% owned and controlled by minority, woman or veteran.	At least 51% owned and controlled by minority, woman or veteran.
Economic Requirement	Net Income of \$250,000 or less, all asset of \$4 million and personal income of \$350,000.	No Requirement	Personal net worth less than \$1,320,000 and personal income less than \$350,000 (3 yr. avg.).	Viable Business	Viable Business
Years in Business	At least 2 years	No Requirement	No Requirement	At least 2 years with exceptions	No Requirement
Certification Renewal	Annual	Every 3 years reporting "material changes" immediately	Annual affidavit of no change. Once certified, you remain so until you no longer qualify for the program.	Every 3 years with annual updates	Every 3 years with annual updates
Contact Information	317-226-7272 x 115 Vernice.mathis@sba.gov	317-226-7272 x 115 Vernice.mathis@sba.gov	http://www.in.gov/indot/2674.htm DBECertification@indot.in.gov	317-232-3061 mwbe@idoa.in.gov	317-327-5265 DMWBD@indy.gov